

Key Performance Indicators

		Formulae	2020	2019	2018	2017	2016	2015
Gross Margin	%	Gross profit/Sales	16.48	19.53	13.39	22.39	21.16	22.65
Net profit to Sales	%	Net profit/Sales	0.45	2.34	3.96	7.74	7.63	6.92
Return on equity	%	Net profit/Shareholder's Equity	0.83	4.49	10.31	21.16	23.71	21.17
Return on capital employed	%	PBIT/(Equity+Long term Liabilities)	6.86	12.88	13.10	24.83	31.32	29.26
Return on assets	%	Net Profit/ Total Assets	0.35	1.78	3.83	8.28	10.39	8.20
EBITDA	Rupees in '000	Earning befor interest and tax and Depreciation	317,942	446,482	432,375	644,838	610,421	471,536
EBITDA margin	%	EBITDA/Sales	8.82	11.89	8.73	12.61	12.33	11.77
Inventroy turnover ratio	Times	Material consumption/Total Inventory	2.39	2.18	2.74	2.45	2.99	2.47
Inventory turnover in number of days	Days	Inventory/ Material Consumption * 365	153	168	133	149	122	148
Debtor Turnover ratio	Times	Sales/ Total Trade Debts and contract assets	1.73	1.77	2.49	3.13	3.18	2.79
Collection period (Days)	Days	Total Trade Debts and contract assets/Sale*365	211	206	146	116	115	131
Creditor turnover	Times	Cost of Goods sold/ Trade, other payables and contract liabilities	2.16	2.14	2.48	1.84	2.32	2.01
Credit turnover in number of days	Days	Trade, other payables and contract liabilities/Cost of Goods sold*365	169	170	147	198	157	182
Opreating cycle	Days	Inventory Days+Collection Days-Credit turnover days	195	203	133	67	80	97
Total assets trunover ratio	Times	Sales/ Total assetsts	0.77	0.76	0.97	1.07	1.36	1.19
Fixed assets turnover ratio	Times	Sales/ Fixed assetsts	3.31	3.14	3.90	4.11	10.17	9.59
Price earning ratio	Times	Market Value per share/Earning per share	313	25.53	12.36	10.20	14.27	12.16
Cash dividend per share	Rupees	Cash dividend/number of shares	0.5	1.50	3.00	12.02	8.50	7.00
Bonus shares	%		-	-	-	-	-	-
Dividend yield ratio	Times	Cash dividend per share/Market value per share	0.00	0.01	0.02	0.04	0.02	0.03
Dividend pay out ratio	Times	Cash dividend per share/Earning per share	0.40	0.23	0.20	0.40	0.30	0.33
Dividend cover ratio	Times	Earning per share/Cash dividend per share	2.48	4.44	4.95	2.50	3.37	3.00
Earnings Per Share	Rupees	Net profit/No of shares	1.24	6.66	14.85	30.01	28.61	21.01
Number of Shares	Number		13,200	13,200	13,200	13,200	13,200	13,200
Debt Equity Ratio		Total Liabilities : Shahreholder's equity	0.59:1	0.70:1	0.65:1	0.31 : 1	0.12: 1	0.29 : 1
Interest Cover ratio	Times	Operating Profit/Finance cost	1.18	1.69	5.62	20.33	16.62	10.42
Current Ratio	Times	Current Assets / Current Liabilities	1.48	1.36	1.36	1.41	1.64	1.48
Acid test ratio	Times	(Current assets-Inventory)/Current Liabilities	1.15	1.04	0.97	1.00	1.18	1.10
Break up value per share	Rupees	Shareholder's Equity/ Number of shares	149.02	148.33	144.06	141.77	120.70	99.26
Market Value of shares - year end	Rupees		388.45	169.96	183.58	306.00	408.25	255.47
Market Value of shares - high	Rupees		410	182.97	415.00	474.90	409.41	264.90
Market Value of shares - low	Rupees		108	85.00	177.50	266.50	192.19	127.58
Summary of cash flow statement								
Operating activities	Rupees in '000		127,114	12,972	(630,000)	765,492	493,411	142,454
Investing activities	Rupees in '000		(45,362)	(82,895)	(148,948)	(832,959)	(136,170)	(112,687)
Financing Activities	Rupees in '000		217,906	(163,610)	(188,013)	254,837	(49,101)	(65,395)
Cash and cash equivelent- closing balance	Rupees in '000		(604,194)	(903,852)	(670,319)	296,642	109,272	(198,868)